IN THE UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF NORTH CAROLINA CHARLOTTE DIVISION 3:08 MD 1932

IRENE GRACE,)	
Plaintiff,)	
v.)	ORDER
FAMILY DOLLAR STORES, INC.,)	
Defendant.)	

THIS MATTER is before the Court on Defendant's Motion for Summary Judgment and Memorandum in Support (Doc. No. 219); Plaintiff's Response in Opposition (Doc. No. 367); and Defendant's Reply (Doc. No. 391). For the reasons set forth below, the motion is GRANTED.

FACTS 2

Plaintiff, Brenda Bilbrey ("Bilbrey"), began working for Family Dollar in March 2003 as an Assistant Manager, and was promoted to Store Manager in June 2003, where she maintained

¹ Plaintiff's case comes before this Court as part of a proposed collective action. On September 6, 2007, this Court granted Defendant's Motion to Strike Collective Action Allegations. (3:06cv306, Doc. No. 78). On July 9, 2009, this Court granted Defendant's Motion for Summary Judgment as to the named Plaintiff in this case, Irene Grace, and dismissed her from this action. (3:08md1932, Doc. No. 172). Ms. Grace appealed both orders to the Fourth Circuit Court of Appeals. The Court of Appeals held that Ms. Grace was a manager, and therefore affirmed this Court's judgment in favor of Family Dollar Stores, Inc. See Grace v. Family Dollar Stores Inc., 637 F.3d 508 (4th Cir. 2011).

² To the extent Plaintiff makes any factual assertions based on the decision in *Morgan v. Family Dollar Stores, Inc.*, the Court will disregard such assertions. The Court will also disregard exhibits based on the *Morgan* case. In *Grace v. Family Dollar Stores, Inc.*, the Fourth Circuit Court of Appeals rejected Ms. Grace's argument that the facts in *Morgan* and in her case were identical; similarly, this Court finds no basis to support the assumption that the facts between Plaintiff's case and the *Morgan* case are the same. *See Grace v. Family Dollar Stores, Inc.*, 637 F.3d 508 (4th Cir. 2011) (finding that potential variations between store size, store inventory, and the individual responsibilities of managers, as well as differences in managers' performance of exempt and nonexempt duties and the supervisory activity of district managers, precluded Plaintiff's argument that the facts in *Morgan* and in her case were identical).

that management position until August 2006.³ As of May 8, 2004, Bilbrey was making a salary of approximately \$610 per week, and by October 2004, she was making a salary of approximately \$675 per week. (Doc. No. 220, DeBrocq Decl. ¶ 5.)⁴ In 2006, she received a salary of approximately \$850 per week. (*Id.*) She also earned a bonus of \$471.09 in 2004, a bonus of \$158.73 in 2005, and a bonus of \$366.47 in 2006, for which nonexempt store employees were not eligible. (*Id.* at ¶ 6.)

The record shows that 47 out of the 62 hourly employees who worked at Bilbrey's stores during the relevant time period earned \$7.00 or less per hour (an average hourly wage of \$7.15 when using the highest hourly wage for those employees whose wages changed over time). (Id. at ¶ 7.) Bilbrey testified that she worked an average of 55 hours per week. (*Id.* at ¶ 8.) Family Dollar's records reflect that Bilbrey managed at least 80 employee hours 97.06% of the time she was a store manager during the relevant time period. (*Id.* at ¶ 9.) Bilbrey testified that she hired cashiers on her own. (Doc. No. 220, Bilbrey Dep. at 127.) She also admitted to having the authority to terminate an employee. (*Id.* at 205:16-25, 206:1-18.) In additional to hiring cashiers, Bilbrey recommended to her district manager that an assistant manager applicant be hired and the district manager accepted this recommendation. (*Id.* at 121, 126.)

Bilbrey was responsible for the overall management of the store for the entire time she was in the store. (*Id.* at 62, 62.) Bilbrey testified that she devoted 80% of her time performing

2

³ Bilbrey filed her opt-in consent form on May, 8, 2007. Accordingly, May 8, 2004, or three years prior to her opt-in date, through the end of her management position in August 2006, represents the longest possible relevant time period for Bilbrey's claims in this action.

⁴ The court is aware that Plaintiff objects to the admissibility of Debrocq's declaration. An Order, however, dated August 10, 2011, by the undersigned, concluded that the declarations of Family Dollar employees regarding the "two full time employees or their equivalent" and "significant salary difference" prongs of the executive exemption were admissible. Plaintiffs failed to file a response to Family Dollar's supplemental briefing on this issue despite being given 30 days to do so by the court. (Doc. No. 566).

nonexempt work (*Id.* at 218:10-17), but also admitted that, at the same time, she did not cease from her duty as store manager. (*Id.* at 62, 63.) Bilbrey testified that while she was performing nonexempt work, she would also train, direct and supervise her employees. (*Id.* at 102, 103, 152, 153.) Bilbrey's managerial tasks included training employees (*Id.* at 42, 43, 107, 108, 116, 136, 137), completing the store's paperwork (*Id.* at 53, 54), and handling employee/customer complaints (*Id.* at 207, 208, 218:7-9). Bilbrey decided when to discipline employees or how to handle employee/customer complaints (*Id.* at 194-196, 208:1-5, 218:7-9); how to adjust the schedule (*Id.* at 23, 146); how to assign and apportion work among her employees (*Id.* at 59-61); what tasks to address first (*Id.* at 214:15-19); how to keep an eye on shrinkage (*Id.* at 43:3-9); and, while at the same time, satisfying customers. Bilbrey exercised discretion in deciding how to execute Family Dollar's policies and procedures with respect to these tasks. (*Id.* at 211, 212.)

Bilbrey testified that her district managers, Norman Hutto and James Swanson, typically visited the stores three to four times a month (*Id.* at 31:18-25, 32:1-2) and maintained daily contact by telephone and email (*Id.* at 30: 9-24). Additionally, Hutto and Swanson oversaw approximately 24 stores spanning 46.5 miles from north to south and approximately 54.6 miles from east to west. (Doc. No. 220, DeBrocq Decl. ¶ 11, 12.)

STANDARD OF REVIEW

Summary judgment is proper if "the movant shows that there is no genuine dispute as to any material fact and the movant is entitled to judgment as a matter of law." Fed. R. Civ. P. 56(a); see also Celotex Corp. v. Catrett, 477 U.S. 317, 322-23 (1986). The moving party always bears the initial burden of "informing the district court of the basis for its motion," and identifying the matter "it believes demonstrate[s] the absence of a genuine issue of material fact." Celotex, 477 U.S. at 323. Once the movant has met the initial burden, "the non-moving

party 'may not rest upon mere allegation or denials of his pleading, but must set forth specific facts showing that there is a genuine issue for trial." *Hughes v. Bedsole*, 48 F.3d 1376, 1381 (4th Cir. 1995) (quoting *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 256 (1986)). This is particularly important where the nonmoving party bears the burden of proof. *Hughes*, 48 F.3d at 1381. A genuine issue for trial exists "if the evidence is such that a reasonable jury could return a verdict for the non-moving party." *Anderson*, 477 U.S. at 248. If the evidence is merely colorable, or is not significantly probative, summary judgment may be granted. *Id.* at 249-50. The judge's inquiry, therefore, unavoidably asks whether reasonable jurors could find by a preponderance of the evidence that the plaintiff is entitled to a verdict.

When considering summary judgment motions, courts must view the facts in the light most favorable to the party opposing the motion. *Austin v. Clark Equip. Co.*, 48 F.3d 833, 835 (4th Cir. 1995). In reviewing the whole record, the Court must remember to "disregard all evidence favorable to the moving party that the jury is not required to believe" and therefore only "give credence to the evidence favoring the nonmovant as well as that evidence supporting the moving party that is uncontradicted and unimpeached, at least to the extent that [the] evidence comes from disinterested witnesses." *Reeves v. Sanderson Plumbing Prods., Inc.*, 530 U.S. 133, 151 (2000).

DISCUSSION

The FLSA requires that an employee receive overtime pay if he or she works more than forty hours a week. 29 U.S.C. § 207(a)(1). The FLSA, however, exempts from this requirement "any employee employed in a bona fide executive...capacity." 29 U.S.C. § 213(a)(1). The

Department of Labor ("DOL") has promulgated regulations which further describe and interpret the scope of this exemption. Due the time span of Bilbrey's claims, two different sets of DOL regulations apply to this analysis: the regulations in effect prior to August 23, 2004 (the "pre-2004 regulations") and the regulations that went into effect on August 23, 2004 (the "current regulations").

The pre-2004 regulations set forth both a "short" and "long" test for determining whether an employee qualifies as an exempt execute. *See* 29 C.F.R. § 541.1 (pre-2004). The short test is used for employees who are compensated on a salary basis at a rate of at least \$250 per week.⁵ 29 C.F.R. § 541.1(f) (pre-2004). Under the short test, an employee qualifies as an executive if (1) her primary duty consists of the management of the enterprise and (2) includes the customary and regular direction of the work of two or more other employees. 29 C.F.R. § 541.119(a) (pre-2004); 29 C.F.R. § 541.1(f) (pre-2004).

Similarly, the current regulations provide that an employee qualifies as an executive if:

(1) she is compensated on a salary basis at a rate of at least \$455 per week; (2) her primary duty is management of the enterprise; (3) she customarily and regularly directs the work of two or more other employees; and (4) she has the authority to hire or fire other employees or whose suggestions and recommendations as to the hiring, firing, advancement, promotion or any other change of status of other employees are given particular weight. 29 C.F.R. § 541.100(a).

The DOL has also promulgated additional regulations which further describe and define these tests; these additional regulations are discussed below. Because Bilbrey's claim covers the

⁵ The "long" test found in the pre-2004 regulations includes six factors. Section 541.1(f) states clearly, however, that an employee who is compensated for her services on a salary basis of at least \$250 per week and who satisfies the tests promulgated by sections 541.1(a)-(b) shall be deemed to meet all other requirements under that section. 29 C.F.R. § 541.1(f) (pre-2004).

period of May 8, 2004⁶ to August, 2006, it is governed, in differing degrees, by both pre-2004 and current regulations. The application of the different regulations, however, is not material to the outcome of this case.

1. Family Dollar Satisfies the Salary Basis Test

As of May 8, 2004, Bilbrey was earning a salary of approximately \$610 per week, and by October 2004, Bilbrey was earning a salary of approximately \$675 per week. (Doc. No. 220, DeBrocq Decl. ¶ 5.)⁷ In 2006, Bilbrey received a salary of approximately \$850 per week. (*Id.*) Therefore, Family Dollar satisfies the salary basis test under both the pre-2004 regulations, which require a weekly salary of not less than \$250 per week under the short test,⁸ and the current regulations, which require a weekly salary of not less than \$455 per week. 29 C.F.R. § 541.1(f) (pre-2004); 29 C.F.R. § 541.100.

2. Family Dollar Satisfies the Primary Duty Test

The regulations provide guidance as to how an employee's primary duty may be determined. Both sets of regulations instruct that the determination should be "based on all the facts in a particular case." 29 C.F.R. § 541.103 (pre-2004). The pre-2004 regulations set forth five factors to consider in this analysis: (1) the amount of time spent in the performance of managerial duties; (2) the relative importance of the managerial duties as compared with other

⁶ See supra FN 3.

⁷ See supra FN. 4.

⁸The Court finds Bilbrey' argument that she was merely a "working foreman" unavailing. Under the pre-2004 regulations, the working foreman concept only applies to the "long test," which does not apply here. 29 C.F.R. § 541.115(a)-(b) (describing the concept in terms of the long test's limitation on the amount of nonexempt work). The current regulations state that a "manager in a retail establishment" can "supervise employees and serve customers at the same time without losing the exemption." 29 C.F.R. § 541.106(b) (emphasis added). Section 29 C.F.R. § 541.106(c) states "[i]n contrast," a "working supervisor" who performs "nonexempt work on the production line in a manufacturing plant does not become exempt" merely by occasionally directing the work of other nonexempt employees on the "production line" (emphasis added).

types of duties; (3) the frequency with which the employee exercises discretionary powers; (4) the relative freedom from supervision; and (5) the relationship between the manager's salary and the wages paid to other employees for the kind of nonexempt work performed by the supervisor. 29 C.F.R. § 541.103 (pre-2004).9

Upon consideration of the five factors identified for determining whether Bilbrey's primary duty was management, the Court concludes that the factors are readily satisfied.

a. The Amount of Time Spent in Performance of Managerial Duties

Bilbrey cannot overcome the exemption by claiming she spent the majority of her time performing non-managerial duties. Both sets of regulations state that an employee who spends more than fifty percent of his or her time performing managerial work will typically satisfy the primary duty requirement. 29 C.F.R. § 541.700(b); 29 C.F.R. § 541.103 (pre-2004). The regulations, however, also emphasize that "time alone…is not the sole test" and that exempt executives are not required to spend more than fifty percent of their time performing exempt work if other factors support the conclusion that management is their primary duty. **Id; see also Grace*, 637 F.3d 508, 515 (4th Cir. 2011).

⁹ The current regulations omit reference to the frequency with which the employee exercises discretionary powers. 29 C.F.R. § 541.700.

¹⁰The Court disagrees with Bilbrey's contention that failure to meet the 50 percent threshold means that an employee fails to satisfy the primary duty requirement. The Fourth Circuit clarified the application of the 50 percent "rule of thumb" by stating that, "[i]t is clear from this language that primary duty is meant to be assessed by the totality of the circumstances." *Counts v. S.C. Elec. & Gas Co.*, 317 F.3d 453, 456 (4th Cir. 2003). Bilbrey's reliance on *Clark v. J.M. Benson Co., Inc.*, 789 F.2d 282 (4th Cir. 1986) is misplaced because the Court held that it would apply the 50 percent rule to that *specific case*. (emphasis added.) Additionally, Bilbrey's reliance on *Shockley v. City of Newport News*, 997 F.2d 18 (4th Cir. 1993) is also misplaced because that case involved police officers, not retail store managers, who were not paid on a salary basis - something that is not at issue here.

Both sets of regulations provide an almost identical list of "management" activities, ¹¹ which include, but are not limited to:

Interviewing, selecting and training of employees; setting and adjusting their rates of pay and hours of work; directing their work; maintaining their production or sales records for use in supervision or control; appraising their productivity and efficiency for the purpose of recommending promotions or other changes in their status; handling their complaints and grievances and disciplining them when necessary; planning the work; determining the techniques to be used; apportioning the work among the workers; determining the type of materials, supplies, machinery or tools to be used or merchandise to be bought, stocked and sold; controlling the flow and distribution of materials or merchandise and supplies; providing for the safety of the [employees] and the property.

29 C.F.R. § 541.102(b) (pre-2004). Bilbrey explicitly testified that she regularly performed most of these management activities as a Family Dollar Store Manager. ¹³

The current regulations specifically address the concept of concurrent duties. 29 C.F.R. § 541.106. Concurrent performance, or multi-tasking, of exempt and nonexempt work is explicitly recognized as a managerial duty by the DOL's regulations. *Id*; *see also* 29 U.S.C. § 213(a)(1).¹⁴

¹¹An employee need not perform all management duties listed in the regulations, or evenly regularly perform such duties, in order to be considered an exempt executive. *See Aguirre v. SBC Communs., Inc.*, 2007 U.S. Dist. Lexis 72666, 63-62 (S.D. Tex. Sept. 30, 2007) (finding that "plaintiffs" 'primary duty' for purposes of the executive exemption was 'management,' despite the fact that the plaintiffs did not perform other 'managerial' duties listed in Section 541.102.").

¹² The current regulations include two additional examples: planning and controlling the budget and monitoring or implementing legal compliance measures. 29 C.F.R. § 541.102. Bilbrey was responsible for managing and controlling her payroll budget, further supporting that she performed managerial duties. (Doc. No. 220, Bilbrey Dep. at 160.)

¹³The fact that the Assistant Managers can do the same tasks as Bilbrey does not render her tasks and duties any less managerial. Courts have consistently held that the fact that a non-exempt employee may sometimes perform exempt duties does not make these duties any less exempt/managerial. See Baldwin v. Trailer Inns, Inc., 266 F.3d 1104, 1115 (9th Cir. 2001) ("[t]hat the [non-exempt] assistant managers may have performed some managerial tasks does not render the tasks non-exempt.").

¹⁴ The FLSA recognizes the nature of retail business and states that "an employee of a retail or service establishment shall not be excluded from the definition of an employee employed in a bona fide executive or administrative capacity because of the number of hours in his work week which he devotes to activities not directly or closely related to the performance of executive or administrative activities." 29 U.S.C. § 213(a)(1).

"It is misleading simply to add up the time that [Plaintiff] spent unloading trucks, stocking inventory, running cash registers, or sweeping floors and conclude thereby that she was merely a clerk and not a manager." *Grace*, 637 F.3d at 516.

In *Grace*, the Forth Circuit found the plaintiff "was performing management duties whenever she was in the store, even though she also devoted most of her time [99%] to doing the mundane physical activities necessary for its successful operation." *Id.* at 517. Similar to the plaintiff in *Grace*, even though Bilbrey devoted 80% of her time performing nonexempt work, she was also the person responsible for running the store. (Doc. No. 220, Bilbrey Dep. at 62, 63, 215, 216, 218:10-17) Whether or not she happened to be performing nonexempt work, at the same time, she did not cease from her duty as store manager. (*Id.* at 62, 63.) Bilbrey testified that while she was performing nonexempt work, she would also train, direct and supervise her employees. (*Id.* at 102, 103, 152, 153.) While Bilbrey argues that management was not her primary duty because she spent a majority of her time engaged in manual labor, the regulations and the Court in *Grace* clarify that performance of these duties, in conjunction with overall supervision and management of the store, is not contrary to the application of the exemption.

b. The Relative Importance of the Managerial Duties as Compared with Other Types of Duties

Bilbrey's managerial duties were more important than the other duties she performed because they were critical to the operation of the store. In *Grace*, the plaintiff's managerial tasks, which included filling out paperwork, addressing customer complaints, working with employees on their schedules, and collecting cash, were critical to the operation of the store, as there was "noone else at the site to direct these actions." *Grace*, 637 F.3d at 517 (emphasis in the original). Similarly, Bilbrey's managerial tasks, which included training employees (Doc.

No. 220, Bilbrey Dep. at 42, 43, 107, 108, 116, 136, 137), completing the store's paperwork (*Id.* at 53, 54), and handling employee/customer complaints (*Id.* at 207, 208, 218:7-9) were critical to the operation of the store. While Bilbrey argues that she was under the direct supervision of the district manager, she nonetheless stated that he came to the store three to four times a month—not enough to direct the managerial tasks. (*Id.* at 31:18-25, 32:1-2.) Therefore, the store could not have operated successfully without the managerial functions performed by Bilbrey.

c. Frequency With Which the Employee Exercises Discretionary Power

Bilbrey exercised discretion virtually every day and all day long in her capacity as store manager. Bilbrey decided when to discipline employees or how to handle employee/customer complaints (*Id.* at 194-196, 208:1-5, 218:7-9); how to adjust the schedule (*Id.* at 23, 146); how to assign and apportion work among her employees (*Id.* at 59-61); what tasks to address first (*Id.* at 214:15-19); how to keep an eye on shrinkage (*Id.* at 43:3-9); and, while at the same time, satisfying customers. All of these tasks involved "discretionary acts inherent in being responsible for the successful operation of a retail store." *Grace*, 637 F.3d at 517. Moreover, although Family Dollar maintains certain policies and procedures for the sake of consistency, Bilbrey exercised discretion in deciding how to execute these policies and procedures. (Doc. No. 220, Bilbrey Dep. at 211, 212.)

d. Relative Freedom from Supervision

Relative freedom from supervision does not demand compete freedom from supervision. In *Grace*, the plaintiff's supervising district manager typically visited the store once every two to three weeks. *Grace*, 637 F.3d at 517. The court also noted, apart from his supervision, which was not uncharacteristic for any retail operation, the district manager was not a "micro-manager who constantly was looking over [the manager's] shoulder." *Id*. The supervision of seventeen

stores would hardly permit [the district manager] to micro-manage all of them. *Id.* Moreover, courts have found that an employee's "frequent, even daily exchange of e-mail and phone communications with her district manager" did not equate to exacting supervision. *Thomas v. Speedway SuperAmerica LLC*, 506 F.3d at 508 (6th Cir. 2007).

Bilbrey was relatively free from supervision during the relevant time period. Bilbrey testified that her district managers, Norman Hutto and James Swanson, typically visited the stores three to four times a month. (Doc. No. 220, Bilbrey Dep. at 31:18-25, 32:1-2.) The infrequency of the district managers visits and Bilbrey's daily contact by telephone and email (*Id.* at 30: 9-24) did not equate to exacting supervision. *See Thomas*, 506 F.3d at 508.

Additionally, Hutto and Swanson oversaw approximately 24 stores spanning 46.5 miles from north to south and approximately 54.6 miles from east to west. (Doc. No. 220, DeBrocq Decl. ¶ 11, 12.) The large territory and number of stores the district managers was responsible for supervising did not allow them to micro-manage each individual store. *See Grace*, 637 F.3d at 517.

e. Relationship Between Salary and Wages Paid to Other Employees for the Kind of Nonexempt Work Performed by the Supervisor

To determine the relationship between a managerial salary and wages paid to nonmanagerial employees, the Fourth Circuit considered, first, whether the manager earned more, in absolute terms, than nonmanagerial employees and, second, whether the manager was a "profit center." *Grace*, 637 F.3d at 517. This second consideration asks whether the manager had the ability to influence the amount of her compensation. *Id*.

As to the first consideration, Bilbrey earned significantly higher amounts on an hourly basis than nonexempt workers. The record shows that 47 out of the 62 hourly employees who

worked at Bilbrey's stores during the relevant time period earned \$7.00 or less per hour (an average hourly wage of \$7.15 when using the highest hourly wage for those employees whose wages changed over time). (Doc. No. 220, DeBrocq Decl. ¶ 7.) Bilbrey worked an average of 55 hours per week. (*Id.* at ¶ 8.) Bilbrey earned compensation which, when computed on an hourly basis, averaged \$11.09 per hour (\$610 per week), \$12.27 per hour (\$675 per week), and \$15.45 per hour (\$850 per week). As to the second consideration, Bilbrey was a "profit center;" her performance evaluation, salary, and bonus depended on her store's profitability. Bilbrey earned a bonus of \$471.09 in 2004, a bonus of \$158.73 in 2005, and a bonus of \$366.47 in 2006, for which nonexempt store employees were not eligible. (*Id.* at ¶ 6.) All of these calculations and comparisons reveal a significant difference in wages between Bilbrey and her nonexempt employees.

3. Customary and Regular Direction of the Work of Two or More other Employees

To qualify as an executive, the regulations require an employee's primary duty to include the "customary and regular direction of the work of two or more other employees." 29 C.F.R. § 541.119(a) (pre-2004); 29 C.F.R. § 541.100(a)(3). The pre-2004 regulations do not further define the terms "customary and regular," but the current regulations state that the phrase "means a frequency that must be greater than occasional but which, of course, may be less than constant." 29 C.F.R. § 541.701. Bilbrey testified that, on a daily (constant) basis, she directed the work of her employees. (Doc. No. 220, Bilbrey Dep. at 55:14-25.)

Both sets of regulations also require the employee direct the work of "two full-time" employees or the equivalent." 29 C.F.R. § 541.104(a); 29 C.F.R. § 541.105(a)(pre-2004). The DOL has adopted an "80-hour rule" which generally requires an exempt executive to direct a total of eighty employee-hours of work each week. See 69 Fed.Reg. 22135; see also Grace, 637 F.3d at 513 (holding that Grace customarily and regularly directed the work of two or more other employees who worked eighty or more hours per week during 89.23% of the weeks that she was store manager). Family Dollar's records reflect that Bilbrey managed at least 80 employee hours 97.06% of the time she was a store manager during the relevant time period. (Doc. No. 220, DeBrocq Decl. ¶ 9.)¹⁵ Therefore, Bilbrey customarily and regularly directed the work of at least two full-time employees and satisfies this factor.

4. Authority to hire or fire other employees or whose suggestions and recommendations as to the hiring, firing, advancement, promotion or any other change of status of other employees are given particular weight

Finally, the additional prong of the executive exemption test contained in the current regulations states that an exempt employee has authority to hire or fire other employees or her recommendations as to the hiring, firing, advancement, promotion, or any other change of status of other employees are given particular weight. ¹⁶ 29 C.F.R. § 541.100(a)(4) (emphasis added). "[A]n employee's suggestions and recommendations may still be deemed to have 'particular weight' even if a higher level manager's recommendation has more importance and even if the employee does not have the authority to make the ultimate decision as to the employee's change

¹⁵Bilbrey's deposition testimony also supports Family Dollar's records. She testified that she managed five to seven

employees on average, including a full-time Assistant Manager. (Doc. No. 220, Bilbrey Dep. at 119:3-9.) Additionally, Bilbrey admits that when opening a new store, her crew started at 25-30 employees and she had between 137 and 154 employee hours per week to distribute as she saw fit. (Id.; Id. at 175:4-176.)

¹⁶Bilbrey misrepresented the regulations, which do not state that an employee must have authority to do all of these things in order to be exempt.

in status." 29 C.F.R. § 541.105. Bilbrey had the authority to hire other employees because she testified that she hired cashiers *on her own*. (Doc. No. 220, Bilbrey Dep. at 127) (emphasis added). She also admitted to having the authority to terminate an employee. (*Id.* at 205:16-25, 206:1-18.) In addition to hiring cashiers, Bilbrey recommended to her district manager that an assistant manager applicant be hired and the district manager *accepted this recommendation*. (*Id.* at 121, 126) (emphasis added). Therefore, Bilbrey's authority to hire other employees, fire employees, or the fact that her recommendations were given particular weight each independently satisfy this factor.

CONCLUSION

Looking at the facts in the light most favorable to the non-moving party, the Court finds that Family Dollar has satisfied the DOL regulations qualifying Bilbrey as an exempt executive under the FLSA. No reasonable jury could find otherwise. Therefore, Family Dollar is entitled to judgment as a matter of law.

ORDER

IT IS ORDERED that:

- (1) Defendant's Motion for Summary Judgment (Doc No. 241) is GRANTED and Plaintiff
 Brenda Bilbrey is dismissed;
- (2) The Court finds that there is no just reason to delay finding of final judgment for Family Dollar with regard to Plaintiff Brenda Bilbrey's claim against Family Dollar;
- (3) The Clerk is directed to enter final judgment, pursuant to Rule 54(b), for Family Dollar with regard to Plaintiff Brenda Bilbrey.

SO ORDERED.

Signed: October 14, 2011

Graham C. Mullen United States District Judge